

Edward Jones Fact Sheet

July 2022

Canada*



Edward Jones Canada has proudly carried the Edward Jones legacy for nearly three decades with the support, breadth and depth of a firm that continues to adapt to meet the unique needs of Canadian investors. This year, we celebrate the centennial of our firm's founding by marking 100 years of transformative growth and the positive impact it has made for our clients, colleagues and communities across North America.

Headquarters

- Mississauga, Ontario

Business

- More than **850** advisors
- More than **1,800** associates
- Offices for more than **25** years



Accolades

- Edward Jones Canada received the highest-ranking brokerage award in the **2022 Annual Wealth Management Advisors Survey**. This award recognizes Edward Jones' commitment to corporate culture and ethics, training and support, compliance and regulation, and compensation. As one of the largest brokerage partnerships in North America, Edward Jones fosters a culture that embraces diversity, and creates opportunities for employees to leverage their strengths and growth mindset.
- For the 20th consecutive year, Edward Jones placed in the **top 25% for employee engagement** in the 2021 List of Best Employers in Canada published in the Financial Post, December 2021.

KINCENTRIC
Best Employer

CANADA 2021

North America*



Headquarters

- Mississauga, Ontario, Canada
- St. Louis, Missouri, USA

Firm

- An associate-owned private partnership with more than **50,000** associates

Branches

Nearly 19k financial advisors across the United States and through the firm's affiliate in Canada*

Business Principles

Our goal is to help meet the financial needs of individual investors with:

- A proven investment philosophy
- Personalized client service
- Carefully chosen quality investments

Clients

- More than 7 million investors
- \$1.8 trillion in assets under management

Financial

- \$10.2 billion in net revenue for 2020

Investment Philosophy

We recommend that our clients:

- Hold quality investments for the long term within a diversified portfolio¹
- Review their portfolios regularly to help ensure they're on track to reach their long-term goals

* Edward Jones is a limited partnership in Ontario, Canada, and is a wholly owned subsidiary of Edward D. Jones & Co., L.P., a Missouri limited partnership ("Jones US"). Jones US and its parent do not guarantee the obligations or liabilities of Edward Jones.

¹ Diversification does not guarantee a profit or protect against loss.